

<b>LECTURE PLAN</b>		
Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<i><b>Topic: Entrepreneur, Entrepreneurship and Enterprise – Importance and relevance of the entrepreneur.</b></i>	Duration: 50 minutes
Objectives	<i>To learn about the concept of entrepreneur, entrepreneurship, enterprise and the importance and relevance of entrepreneur.</i>	
Teaching Points	• Entrepreneur.	
	• Entrepreneurship.	
	• Enterprise.	
	• Importance and relevance of entrepreneur.	
Conclusion	Next class we shall discuss ' <i><b>Factors influencing entrepreneurship</b></i> '.	
Reference	Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<i>Topic: Factors influencing entrepreneurship.</i>	Duration: 50 minutes
Objectives	<i>To learn about the various factors influencing entrepreneurship.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Factors.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Pros and Cons of being an entrepreneur</i> '.	
Reference	Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<b><i>Topic: Pros and Cons of being an entrepreneur.</i></b>	Duration: 50 minutes
Objectives	<i>To learn about the various pros and cons of an entrepreneur.</i>	
Teaching Points	• Pros.	
	• Cons.	
Conclusion	Next class we shall discuss ' <b><i>Women entrepreneurs, problems and promotion</i></b> '.	
Reference	Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>Class: B.Com- VI</b>	<b>Paper: Entrepreneurship Development (BC-602)</b>	
<b>UNIT - I: Entrepreneurship</b>	<b><i>Topic: Women entrepreneurs, problems and promotion.</i></b>	<b>Duration: 50 minutes</b>
<b>Objectives</b>	<i>To learn about the concept, problems and promotion of women entrepreneurs.</i>	
<b>Teaching Points</b>	• Concept.	
	• Problems.	
	• Promotion.	
<b>Conclusion</b>	Next class we shall discuss ' <i>Types of Entrepreneurs</i> '.	
<b>Reference</b>	Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<i>Topic: Types of Entrepreneurs.</i>	Duration: 50 minutes
Objectives	<i>To learn about the various types of entrepreneurs.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Types.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Characteristics of a successful entrepreneur</i> '.	
Reference	Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<b><i>Topic: Characteristics of a successful entrepreneur.</i></b>	Duration: 50 minutes
Objectives	<i>To learn about the characteristics of a successful entrepreneur.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Characteristics.</li> </ul>	
Conclusion	Next class we shall discuss ' <b><i>Competence requirement for entrepreneurs</i></b> '.	
Reference	Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<i>Topic: Competence requirement for entrepreneurs.</i>	Duration: 50 minutes
Objectives	<i>To learn about the competency requirement for entrepreneurs.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Competency.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Awareness of self competency and its development</i> '.	
Reference	Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<i>Topic: Awareness of self competency and its development.</i>	Duration: 50 minutes
Objectives	<i>To learn about the awareness of self competency and its development.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Awareness of self competency.</li> <li>• Development.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Enterprise life cycle</i> '.	
Reference	Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<i>Topic: Enterprise life cycle.</i>	Duration: 50 minutes
Objectives	<i>To learn about the enterprise life cycle.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Enterprise life cycle.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Profile of some successful Entrepreneurs</i> '.	
Reference	Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<i>Topic: Profile of some successful Entrepreneurs.</i>	Duration: 50 minutes
Objectives	<i>To learn about the profile of some successful entrepreneurs.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Profile.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Social responsibilities of an entrepreneur</i> '.	
Reference	<a href="https://en.m.wikipedia.org">https://en.m.wikipedia.org</a> .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - I: Entrepreneurship	<i>Topic: Social responsibilities of an entrepreneur.</i>	Duration: 50 minutes
Objectives	<i>To learn about the social responsibilities of an entrepreneur.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Social responsibilities.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Unit-II</i> '.	
Reference	<a href="https://www.academia.edu">https://www.academia.edu</a> .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Micro Enterprises- definition, meaning, product range, capital investment, ownership patterns.</i>	Duration: 50 minutes
Objectives	<i>To learn about the concept, product range, capital investment and ownership of micro enterprises.</i>	
Teaching Points	• Concept.	
	• Product range.	
	• Capital investment.	
	• Ownership.	
Conclusion	Next class we shall discuss ' <i>Small Enterprises- definition, meaning, product range, capital investment, ownership patterns</i> '.	
Reference	<a href="https://www.academia.edu">https://www.academia.edu</a> , <a href="https://en.m.wikipedia.org">https://en.m.wikipedia.org</a> Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai Desai, V, Management of Small Scale Industry, Himalaya Publishing House, Mumbai .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i><b>Topic: Small Enterprises- definition, meaning, product range, capital investment, ownership patterns.</b></i>	Duration: 50 minutes
Objectives	<i>To learn about the concept, product range, capital investment and ownership of small enterprises.</i>	
Teaching Points	• Concept.	
	• Product range.	
	• Capital investment.	
	• Ownership.	
Conclusion	Next class we shall discuss ' <i><b>Medium Enterprises- definition, meaning, product range, capital investment, ownership patterns</b></i> '.	
Reference	<a href="https://www.academia.edu">https://www.academia.edu</a> , <a href="https://en.m.wikipedia.org">https://en.m.wikipedia.org</a> Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai Desai, V, Management of Small Scale Industry, Himalaya Publishing House, Mumbai .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i><b>Topic: Medium Enterprises- definition, meaning, product range, capital investment, ownership patterns.</b></i>	Duration: 50 minutes
Objectives	<i>To learn about the concept, product range, capital investment and ownership of medium enterprises.</i>	
Teaching Points	• Concept.	
	• Product range.	
	• Capital investment.	
	• Ownership.	
Conclusion	Next class we shall discuss ' <i><b>Ancillary Industries- definition, meaning, product range, capital investment, ownership patterns</b></i> '.	
Reference	<a href="https://www.academia.edu">https://www.academia.edu</a> , <a href="https://en.m.wikipedia.org">https://en.m.wikipedia.org</a> Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai Desai, V, Management of Small Scale Industry, Himalaya Publishing House, Mumbai .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Ancillary Industries- definition, meaning, product range, capital investment, ownership patterns.</i>	Duration: 50 minutes
Objectives	<i>To learn about the concept, product range, capital investment and ownership of ancillary industries.</i>	
Teaching Points	• Concept.	
	• Product range.	
	• Capital investment.	
	• Ownership.	
Conclusion	Next class we shall discuss ' <i>Cottage Industries- definition, meaning, product range, capital investment, ownership patterns</i> '.	
Reference	<a href="https://www.academia.edu">https://www.academia.edu</a> , <a href="https://en.m.wikipedia.org">https://en.m.wikipedia.org</a> Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai Desai, V, Management of Small Scale Industry, Himalaya Publishing House, Mumbai .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Cottage Industries- definition, meaning, product range, capital investment, ownership patterns.</i>	Duration: 50 minutes
Objectives	<i>To learn about the concept, product range, capital investment and ownership of cottage industries.</i>	
Teaching Points	• Concept.	
	• Product range.	
	• Capital investment.	
	• Ownership.	
Conclusion	Next class we shall discuss <i>‘Importance and role played by MSMEs in the development of the Indian economy’</i> .	
Reference	<a href="https://www.academia.edu">https://www.academia.edu</a> , <a href="https://en.m.wikipedia.org">https://en.m.wikipedia.org</a> Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai Desai, V, Management of Small Scale Industry, Himalaya Publishing House, Mumbai .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Importance and role played by MSMEs in the development of the Indian economy.</i>	Duration: 50 minutes
Objectives	<i>To learn about the importance and role played by MSMEs in the development of the Indian Economy.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Importance.</li> </ul>	
	<ul style="list-style-type: none"> <li>• Role.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Policies governing MSMEs</i> '.	
Reference	Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai Desai, V, Management of Small Scale Industry, Himalaya Publishing House, Mumbai .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Policies governing MSMEs.</i>	Duration: 50 minutes
Objectives	<i>To learn about the various policies governing MSMEs.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Policies.</li> </ul>	
Conclusion	Next class we shall discuss ' <b><i>Small Industrial Policy 1991</i></b> '.	
Reference	<a href="https://msme.gov.in">https://msme.gov.in</a> , Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai Desai, V, Management of Small Scale Industry, Himalaya Publishing House, Mumbai .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Small Industrial Policy 1991.</i>	Duration: 50 minutes
Objectives	<i>To gain understanding about the Small Industrial Policy 1991.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• SIP, 1991.</li> </ul>	
Conclusion	Next class we shall discuss ' <b>MSMED ACT 2006</b> '.	
Reference	<a href="https://www.yourarticlelibrary.com">https://www.yourarticlelibrary.com</a> , Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai Desai, V, Management of Small Scale Industry, Himalaya Publishing House, Mumbai .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: MSMED ACT 2006.</i>	Duration: 50 minutes
Objectives	<i>To gain understanding about the MSMED ACT, 2006.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• MSMED ACT 2006.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Industrial Policy for North-East</i> '.	
Reference	<a href="https://wb.gov.in">https://wb.gov.in</a> , Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai Desai, V, Management of Small Scale Industry, Himalaya Publishing House, Mumbai .Greene, Entrepreneurship, Cengage, New Delhi. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Industrial Policy for North-East.</i>	Duration: 50 minutes
Objectives	<i>To gain understanding about the Industrial Policy for North East.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• NEIIPP, 2007.</li> </ul>	
Conclusion	Next class we shall discuss <i>‘Problems faced by MSMEs and the steps taken to solve the problems’</i> .	
Reference	<a href="https://dpiit.gov.in">https://dpiit.gov.in</a> , Mali, DD, Entrepreneurship Development in North East India, IIE, Guwahati. Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Problems faced by MSMEs and the steps taken to solve the problems.</i>	Duration: 50 minutes
Objectives	<i>To gain understanding about the problems faced by MSMEs and the various steps taken to address the problems.</i>	
Teaching Points	<ul style="list-style-type: none"> <li style="text-align: center;">• Problems.</li> <li style="text-align: center;">• Steps.</li> </ul>	
Conclusion	Next class we shall discuss <i>‘Meaning and definition of a sick industry – Causes of industrial sickness’</i> .	
Reference	<a href="https://www.yourarticlelibrary.com">https://www.yourarticlelibrary.com</a> . Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Meaning and definition of a sick industry – Causes of industrial sickness.</i>	Duration: 50 minutes
Objectives	<i>To gain understanding about the concept and causes of industrial sickness.</i>	
Teaching Points	• Concept.	
	• Causes.	
Conclusion	Next class we shall discuss <i>‘Preventive and remedial measures for small industrial sickness’</i> .	
Reference	<a href="https://byjus.com">https://byjus.com</a> . Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - II: Micro, Small and Medium Enterprises	<i>Topic: Preventive and remedial measures for small industrial sickness.</i>	Duration: 50 minutes
Objectives	<i>To gain understanding about the preventive and remedial measures for small industrial sickness.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Preventive and remedial measures.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Unit-III</i> '.	
Reference	<a href="https://byjus.com">https://byjus.com</a> . Neeta, B, Entrepreneurship & Small Industry, Himalaya Publishing House, Mumbai. Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - III: Starting a Small Enterprises	<i>Topic: Business opportunity.</i>	Duration: 50 minutes
Objectives	<i>To gain understanding about the various business opportunities.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Opportunities.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Scanning the environment for opportunities</i> '.	
Reference	<a href="https://www.entrepreneur.com">https://www.entrepreneur.com</a> . Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - III: Starting a Small Enterprises	<i><b>Topic: Scanning the environment for opportunities.</b></i>	Duration: 50 minutes
Objectives	<i>To gain understanding about scanning the environment for opportunities.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Environmental scanning.</li> </ul>	
Conclusion	Next class we shall discuss ' <i>Evaluation of alternatives and selection based on personal competencies</i> '.	
Reference	<a href="https://www.managementstudyguide.com">https://www.managementstudyguide.com</a> . Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>LECTURE PLAN</b>		
Class: B.Com- VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - III: Starting a Small Enterprises	<b><i>Topic: Evaluation of alternatives and selection based on personal competencies.</i></b>	Duration: 50 minutes
Objectives	<i>To gain understanding about how to evaluate the various alternatives and selection based on personal competencies.</i>	
Teaching Points	• Evaluation of alternatives.	
	• Selection.	
Conclusion	Next class we shall discuss ' <b><i>Steps involved in starting a business venture – location, clearances and permits required</i></b> '.	
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<b>LECTURE PLAN</b>		
Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - III: Starting a Small Enterprises	<b><i>Topic: Steps involved in starting a business venture – location, clearances and permits required.</i></b>	Duration: 50 minutes
Objectives	<i>To gain understanding about the steps involved in starting a business venture.</i>	
Teaching Points	• Location.	
	• Clearances.	
	• Permits.	
Conclusion	Next class we shall discuss ' <b><i>Steps involved in starting a business venture – formalities, licensing and registration procedures</i></b> '.	
Reference	<a href="https://www.businessnewsdaily.com">https://www.businessnewsdaily.com</a> Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - III: Starting a Small Enterprises	<b><i>Topic: Steps involved in starting a business venture – formalities, licensing and registration procedures.</i></b>	Duration: 50 minutes
Objectives	<i>To gain understanding about the steps involved in starting a business venture.</i>	
Teaching Points	• Formalities.	
	• Licensing.	
	• Registration.	
Conclusion	Next class we shall discuss ' <i>Assessment of the market for the proposed project</i> '.	
Reference	<a href="https://www.businessnewsdaily.com">https://www.businessnewsdaily.com</a> Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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Class: B.Com-VI	<b>Paper: Entrepreneurship Development (BC-602)</b>	
UNIT - III: Starting a Small Enterprises	<i>Topic: Assessment of the market for the proposed project.</i>	Duration: 50 minutes
Objectives	<i>To gain understanding about how to assess the market for the proposed project.</i>	
Teaching Points	<ul style="list-style-type: none"> <li>• Assessment.</li> </ul>	
Conclusion	Next class we shall discuss <i>'Importance of financial, technical and social feasibility of the project'</i> .	
Reference	<a href="https://www.tppr.com">https://www.tppr.com</a> Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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<b>Class: B.Com-VI</b>	<b>Paper: Entrepreneurship Development (BC-602)</b>	
<b>UNIT - III: Starting a Small Enterprises</b>	<b><i>Topic: Importance of financial, technical and social feasibility of the project.</i></b>	<b>Duration: 50 minutes</b>
<b>Objectives</b>	<i>To gain understanding about the importance of financial, technical and social feasibility of the project.</i>	
<b>Teaching Points</b>	• Financial.	
	• Technical.	
	• Social.	
<b>Conclusion</b>	Next class we shall discuss ‘...’.	
<b>Reference</b>	<a href="https://www.doubtnut.com">https://www.doubtnut.com</a> Khanka, SS, Entrepreneurial Development, S Chand & Co., New Delhi. Kuratko, Entrepreneurship in the New Millennium, Cengage, New Delhi.	

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